

Salesforce Consultant

We are looking for **Salesforce Consultants** who could participate in the delivery of high-quality technical solutions leveraging Salesforce and related technologies.

Let's join us and see the full technical lifecycle—from driving requirements gathering and creating detailed design documentation to configuring the system and managing development and testing activities.

Your responsibilities will include:

- Translate customer requirements into clear, actionable technical tasks.
- Implement solutions on the Salesforce platform using declarative tools and best practices.
- Build and maintain user interfaces, workflows, data integrity, and automate business processes.
- Oversee the technical delivery of custom development, system integrations, and data migration activities.
- Act as a key liaison between business needs and the technical solutions, ensuring alignment through the project lifecycle.
- Provide accurate estimates and planning for the technical aspects of a solution. Stay up to date with the latest Salesforce features and enhancements, and recommend
- improvements to optimize system performance and user experience.

What we are looking for:

- Previous experience as a Consultant/Business Consultant/Business Analyst.
- Familiarity with Salesforce products and platform features.
- Excellent communication and problem-solving skills.
- Ability to work effectively independently as well as part of a team.
- Strong technical aptitude paired with analytical thinking.
- Fluent in English, both written and spoken.

It is a plus if you have:

- Previous experience as a CRM Manager/CRM Consultant/BA/Process Organizer/System Organizer.
- Hands-on experience in Sales, Customer Service, Trade, and Marketing operations.
- Knowledge of leading CRM systems such as Oracle Siebel, Microsoft Dynamics, SAP C4C, SugarCRM, Zendesk and others.
- Participated in Salesforce implementation projects.
- Relevant Salesforce certifications.
- Experience in working on international projects.

What's in it for You:

- **Professional growth:** Gain first-hand experience both locally and internationally at one of the region's leading CRM organizations. We offer a variety of learning and self-development opportunities, including professional training, industry conferences, language courses, and internal knowledge camps.

- **Financial recognition:** We reward our employees' productivity with a performance-based bonus. In addition, our grading system provides access to further benefits and incentives.
- **Wellbeing & health:** We care about your health and wellbeing. That's why we offer several wellness perks such as free access to the Go Active gym, in-office yoga sessions, skiing and rafting trips, plus fresh fruit and healthy snacks in the office.
- **Community & culture:** We're proud of our friendly, inclusive, and supportive culture, with plenty of team events. From our company house by Lake Balaton, to board game nights, hiking trips, and biannual company-wide team-building events, there's always something to look forward to.
- **Flexible working model:** We value the flexibility of remote work, which is why we've adopted a hybrid working model. You can work from our dog-friendly office above Gozsdu, but also from home more days in a week.

How to apply?

If this role sounds like a good fit, please share your CV with us at recruitment@attentioncrm.com. We are looking forward to hearing from You!

From application to offer – here's how it goes:

At Attention, we designed a transparent and engaging process with a two-way conversation: just as we get to know you, we want you to get to know us!

Once you **submit your CV**, we will carefully review it and if there's a good fit, you'll be invited to an initial **HR interview** with the company's recruiter. This is a great opportunity for us to learn more about your background; and for you to get acquainted with the company, role, team, culture, etc.

Next, you'll **meet with** our **professional** or **technical leaders**. This stage usually includes a case study, presentation, technical assessment to help us better understand your knowledge, approach, problem-solving skills, and thought process.

Following the professional interview, you'll have a **conversation with** our **managing directors**. This is where we dive deeper into alignment on values, goals, and vision for the future.

If it all comes together, we'll be excited to **extend an offer** to join our team.