

Dr. Mitev Ariel Zoltán

Qualifications, scientific degrees

Higher education qualifications

1993 - 1998
 Corvinus University of Budapest, Marketing Specialisation (főiskolai)

Scientific degrees and awards

 2006, PhD Corvinus University of Budapest

Career

Workplaces

- 2006 2012 Corvinus University of Budapest, Assistant Professor
- 2003 2006
- Corvinus University of Budapest, Junior Assistant Professor
- 2000 2003 Corvinus University of Budapest, PhD student
 2012 -
 - Corvinus University of Budapest, Associate Professor

Public activities in the university (memberships in university bodies)

- 2006 2009 Member of Academic Senate
 2018 - 2019
 - Member of Faculty Council

Important study tours, delegacies

• 1998, 4 months Johannes Kepler University of Linz

Awards, titles, honors

• 2009, Rector's Award

Colleague CV: Dr. Mitev Ariel Zoltán

Corvinus University of Budapest

- 2013, Certificate of merit
- Corvinus University of Budapest
- 2019,

Language skills

Language	Speaking	Writing	Reading	Media appearance
English	Intermediate	Intermediate	Advanced	
German	Advanced	Advanced	Advanced	
Russian	Advanced	Advanced	Advanced	

Research, professional activity

Major taught courses or fields of education:

Negotiation techniquesBusiness communicationSales managementSelling techniques

Field of science and discipline:

organization science

Current fields of research:

Postmodern marketing, Social marketing, Negotiation, Sales management, Burnout syndrome in personal selling, Internet memes, Compulsive buying

Previous fields of research:

Marketing for Pharmaciesconsumer acceptance of product innovations

Membership in scientific or professional bodies/organizations

- 2003 , member, , national
- 2006 , member, Hungarian Association on Addictions, national

Board memberships and positions

• 2017 - , Associate Editor, Foreign language

Publications

Colleague CV: Dr. Mitev Ariel Zoltán

• <u>Publications can be found at Magyar Tudományos Művek Tára (MTMT). (MTMT is the offical</u> repository of the university.)

Contacts

Location at the university

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