

## Unlocking Grant Success with Funding Institutional

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An extensive database designed to help researchers and institutions discover relevant funding opportunities and gain actionable insights into the funding landscape



#### Discovery

Identify new funding sources through enhanced keyword or faceted searches based on eligibility and suggestions



#### Insights

Get insights into the funding landscape by combining awarded grants, funder and funding opportunity data



#### Decisions

Increase grant success rates using data and intelligence, identifying the most eligible researchers and collaborators



## What will we cover?

- Understanding Funding Challenges
- Funding Institutional Facts & Features
- Search & Streamline funding discovery
- Find collaborators & screen the competitive landscape
- Trending Research Areas
- Institutional Admins and Editors
- Integration Capabilities
- Q&A





## Understanding Eunding Challenges

### Funding applications are time-consuming and pull researchers away from time otherwise spent conducting research



Budget cuts and increasing competition require researchers to spend more time applying for grants



Grant approval rates are alarmingly dropping, with **success rates often less than 30%** especially for researchers under 40

On average, PIs report to spend over **40% of their work week** searching, prioritizing, applying for funding and managing their grants





# Funding Institutional Facts & Facts & Features

## Helping researchers and institutions succeed

Funding Institutional includes:

- **+40k active and recurring** funding opportunities
- **+8M** awarded grants linked with Scopus Author profiles and publications
- From **+15k** funders globally





## Funding Institutional supports **Researchers** by:



- > **Discovering funding more efficiently** through a simple search experience including eligibility
- > Expanding views by similar opportunities based on search criteria
- **Funding opportunity recommendations** based on 19M+ Scopus Author Profiles
- > Integrating our free e-resource, **Researcher Academy**, to find tips and tricks for winning more grants
- Assigning ASJC research disciplines to opportunities, awards and sorting funding data by Trending Research Areas such as the UN's SDGs



Funding Institutional enables **Grants Offices** to better support their researchers by:



**Providing funding landscape intelligence** for discovering winnable funding opportunities



Streamlining funding discovery with **saved searches, notifications** and **smart recommendations** 



**Sharing a holistic view** of internal, national and international funding opportunities



Integrating funding discovery processes into pre- and postaward workflows

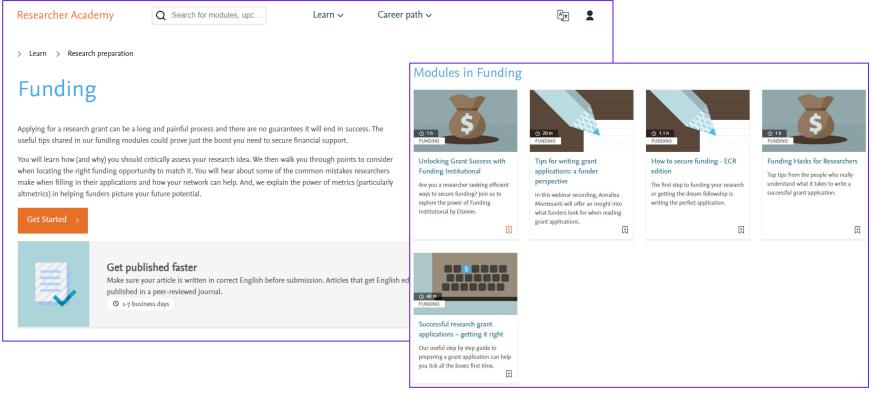




## Funding Institutional



## Find more useful resources on RA



#### **Researcher Academy**

-11

Funder country/region

Type country or region...

Academic Institutions (3)

Nonprofit Organizations and Charities (7)

Foundations (2)
Governmental Organizations (28)

Applicant citizenship

Type country or region..

Type country or region...
Activity country/region

Type country or region...

Individual applicant type

Applicant country/region affiliation

Funder type

View more

**Funding Institutional** 

Opportunities Awarded grants Funders

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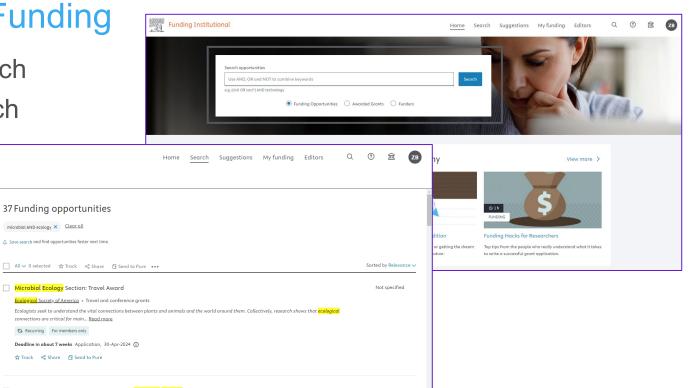
## Search for Funding

Q

Q

Q

- Keyword search
- Faceted search





### Streamline workflows

Save sear •

<ul> <li>Save searches</li> </ul>	Opportunities Awarded grants Funders		
• Dave Searches	Funder type  Academic Institutions (1)  Foundations (2)  Governmental Organizations (28)  Nonprofit Organizations and Charities (7)  View mate	35 Funding opportuni microbial AND ecology × Exclude applic & Save search and find opportunities faster ne	ant citizenship: The United States $\times$ Activity country/region: The United States $\times$ <u>Clear all</u> it time.
	Applicant citizenship	All ∨ 0 selected 🖄 Track 📽 SI	aare 🔁 Send to Pure 🚥
	Type country or region Q	Microbial Ecology Section: Tro	
	The United States	Ecological Society of America • Trav Ecologists seek to understand the vita	el and conference grants l connections between plants and animals and the world around them. Collectively, research
	Exclude selected countries/regions	12 Recurring For members only	
		Deadline in about 7 weeks Applicati	on, 30-Apr-2024 ①
Save this search		×	2
You can manage all your saved searches in $\underline{\text{My}\text{funding}}$ > $\underline{\text{Saved searches}}$			rs in Marine <mark>Microbial Ecology</mark>
Save search as			rships vision invites applications for postdoctoral fellowships to support candidates who intend t faculty researchers
			, 07-May-2024
Search criteria			
microbial AND ecology, Exclude applicant citizenship: The United States, Activity country/region: The United States and the St	e United States		
Set alerts			Ecosystems
<ul> <li>Send new opportunities that match these criteria via email.</li> </ul>			hnology • Equipment, research facilities and infrastructure
			aneously form resilient <mark>ecological</mark> networks adapted to their environment (microbiomes). I
		Cancel Save search >	

#### **Researcher Academy**



### Streamline workflows

- Track & Share opportunities
- Similar Opportunities

Opportunity details	Similar Opportuniti	es Should I apply?			
Development of a Model for Trophic Transfer and Wildlife Health Impacts of Algal Toxins in Arctic/Subarctic From 61.000 USD					
Food Webs				Overview	
National Oceanic and Atmo	spheric Administration • Ind	ividual fellowships		Description	
ECOHAB: *Trophic Transfer & Effects of HAB toxins in Alaskan Marine Food Webs***** **Problem & Rationale:** There is clear evidence that multiple harmful algal bloom (HAB) toxins are present in Arct <u>Read more</u>					
13. Recurring Mid-career	and experienced researchers E	arly career and new faculty researchers		Deadlines Announcement 🛪	
Deadline in about 7 weeks	Application, 01-May-2024 🛈				
🕁 Track 🗠 Share 🔂	Send to Pure How similar is	this opportunity? 😙 🗘			
Quantum Information and Device Theory Up to 89,335 USD					
National Security Agency • Individual fellowships					
The Quantum Information and Device Theory group at the Laboratory for Physical Sciences (LPS), University of Maryland-College Park, is currently seeking talented and motivated postdoctoral candidates <u>Read more</u>					
10 Recurring Mid-career	and experienced researchers E	arly career and new faculty researchers			
Deadline in about 7 weeks Application, 01-May-2024					
📩 Track 📽 Share 🖪 Send to Pure How similar is this opportunity? 👌 🤤					
Coral Reef Responses	Coral Reef Responses to Global Change Up to 64,000 USD				
National Oceanic and Atmospheric Administration • Individual fellowships					

Ecology ID: 3000914650 • Academ	ic scholarships • Last updated: 11-Mar-2024	
☆ Track ≪ Share Opportunity details	Send to Pure 👩 Add opportunity notes 🗊 Add funder notes Similar Opportunities Should I apply?	
Participating funders	Simons Foundation	In about 8 wee
Amount	Up to 285,000 USD (0	Application
Amount Applicant type	Up to 285,000 USD @ Graduate students, Early career and new faculty researchers	Application 07-May-2024

#### Description

The Simons Foundation's Life Sciences division invites applications for postdoctoral fellowships to support candidates who intend to pursue a career in basic research on fundamental problems in marine microbial ecology, with an emphasis on understanding the role of microorganisms in shaping acean processes and vice versa. We are interested in applicants with training in different disciplines, including modeling and theory development, as well as applicants already involved in ocean research.

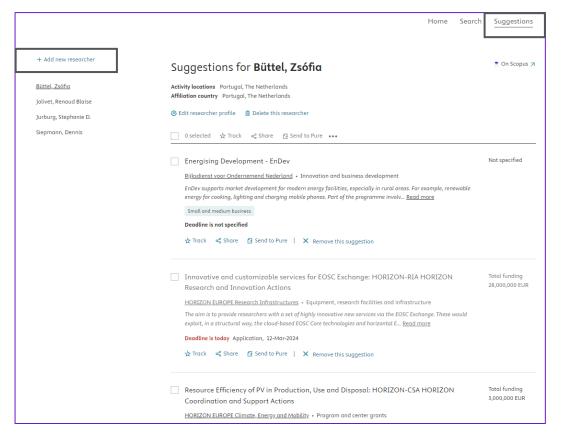
#### Eligibility

#### Graduate students Early career and new faculty researchers

Applicants should have received their Ph.D. or equivalent degree within three years of the fellowship's start date. Preference will be for applicants with no more than one year of postdoctoral experience. U.S. citizens may choose a postdoctoral research sponsor in either the U.S. or Canada. Foreign applicants may choose a sponsor in the U.S. avards can only be issued to nonprofit research universities or research institutions in the U.S. or Canada. Foreign applicants may choose a sponsor in the U.S. avards can only be issued to nonprofit research universities or research institutions in the U.S. or Canada (in a campus within these canatries) - [Can postdoctoral associates apply as fellows?][https://www.simosfundation.org/grant/simos-postdoctoral-fellowships-in-marine-microbiole ecology/tobe/condegl Candidates who had or will have a load a Ph.D. or equivalent degree or the time of activation of the fellowship are eligible to apply. Applicants

## Streamline workflows

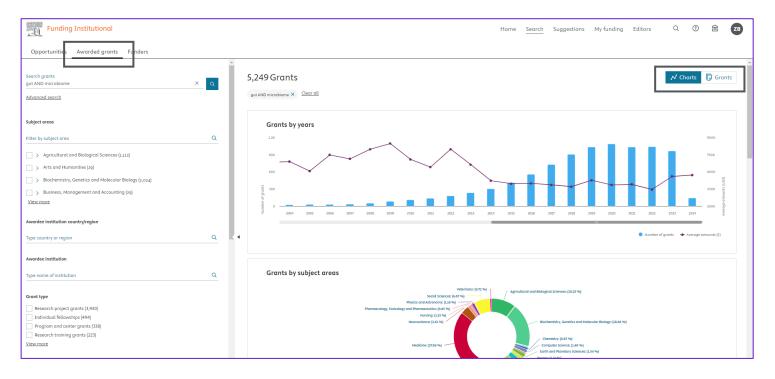
Suggestions



#### **Researcher Academy**

## Find collaborators and assess competitive landscape

Search Awarded Grants



#### Researcher Academy

### Find collaborators and assess competitive landscape

Check Awardee	S	Research project grants Role of the Gut Micro		
<ul> <li>Check Resulting</li> </ul>		National Institutes of Health (NIH) /      National Institute of Child Health and Human Development (NICHD)     Stort dote Amount		
Search grants gut AND microbiome X Q	Awardee: EISENBERG N. S. JOSEPH, EMORY UNIVERSITY	15-Feb-2019 31-Jan	-2024 2,230,237 USD	
Advanced search Subject areas	Doctoral Dissertation Research: Gut microbiome and response to enviror <u>National Science Foundation</u> + Year 2023 + 2236061 The gastrointestinal (gut) microbiome is extremely responsive to the host's environment and h	Awardees Principal investigator		
Filter by subject area Q > Agricultural and Biological Sciences (1,112)	Awardee: ANDREW J MARSHALL, REGENTS OF THE UNIVERSITY OF MICHIGAN - ANN ARBO	Varykina G. Thackray ⊅ University of California, San Diego	Resulting publications	
Arts and Humanities (29)     Biochemistry, Genetics and Molecular Biology (2,024)	Role of the Gut Microbiome in Polycystic Ovary Syndrome National Institute of child Wolfk and Microbiological Technological Action 2012 RolHD095 R	Participating funders National Institute of Child Health and Hui	Ande- Opm access Insulin-induced hypoglycaemia suppresses pulsatile luteinising hor arcuate Kiss1 cell activation in female mice	rmone secretion and
> Business, Management and Accounting (29) <u>View mare</u>	Project Summany/Abstract Polycystic ovary syndrome (PCOS) is the most common endocrine d <u>Read more</u> Awardee: VARYKINA G THACKRAY, UNIVERSITY OF CALIFORNIA AT SAN DIEGO	Subject areas	Richard B. McCosh 77, Michael J. Krelsman 72, Katherine Tlan 77, Bryan S. Ho 7, Varykina G. Thaci Journal of Neuroendocrinology, 2019, e12813, 31 Show abstract V View at Publisher 71	kray ⊐, Kelle M. Breen ⊐
Awardee institution country/region Type country or region Q	<ul> <li>The gut microbiome in preterm infants: Influencing factors and the assoc</li> </ul>	Medicine / Pathology and Forensic Medic Medicine / Endocrinology, Diabetes and N	Article • Open access	ve and Metabolic
Awardee institution	<u>Wellcome Trust</u> • Year 2023 • 228326/Z/23/Z Preterm birth, when babies are born too early, puts infants at greater risk of negative developr	Funding description Project Summary/Abstract Polycystic ova		ул
Type name of institution Q	Awardee: MS AISLING KENNY, UNIVERSITY OF EDINBURGH	common endocrine disorder in reproduct	Show obstract 🗸 View at Publisher 🛪	
Grant type Research project grants (3,930) Individual fellowships (494) Program and center grants (338) Research training grants (223) View more	The approach using plant-derived lactic acid bacteria in order to improve <u>Jopan Society for the Promotion of Science</u> • Year 2019 • 19K05930 Outline of Final Research Achievements In this study, we examined the characteristics of the hu Awardee: HIGASHIKAWA FUMIKO, HIROSHIMA UNIVERSITY		Anticle - Open access Letrozole treatment of pubertal female mice results in activational of metabolism and the gut microbiome 7 Pablo Arroyo 7L Bryan S. Ho 7L Lillian Sau 7L, Scott Theodore Kelley 7L Varykina G. Thackray 7L PLaS ONE, 2019, e0223274, 14 Show abstract V View at Publisher 7L	effects on reproduction,

## **Explore funders**

- Learn about their portfolio
- Find out who they sponsor

		Understanding the role of the gut microbiome in the pathogenesis and prevention of dementia
		ZonMw • Year 2018 • 733050814
	Health~Holland	Evidence is increasing that the gut microbiome plays a key role in dementia through circulating immune and metabolic signals. These
	Foundations - The Netherlands	Awardee: C.M. VAN DUIJN, ERASMUS UNIVERSITY ROTTERDAM
	4 opportunities - <u>618 owarded grants</u>	Mon-investive continuous gut microbial fermentation measurement for health and disease Health-Holland - Year 2021
	Funder details Should I apply?	Evidence is eccanded g that the gut microbiome is involved in the actiology of chronic metabolic, immune and brain-related disease Awardee: MAASTRICHT UNIVERSITY
Overview	Top Sector Life Sciences & Health: for vital citizens in a healthy economy Contributing to global societal challenges	BugDrug, Modulating the gut microbiome to enhance drug efficacy
Opportunity analytics Funding history	The Dutch Life Sciences & Health (LSH) sector is one of ten 'top sectors' in the Netherlands and part of the Dutch government's Mission-driven Top Sectors and Innovation Policy. The top sectors are designated by the Ministry of Economic Affairs and Climate Policy and are selected on their ability to contribute	Horizon 2020 Framework Programme • Year 2021 • 101001678
Funder website 🌶	substantially to global societal challenges. Gaining economic and societal impact Under the guidance of Top Sector Life Sciences & Health (Health-Holland) public and private partners combine nationally their investments and activities to gain economic and societal impact for Health & Care, one of the four challenges of the Dutch government's Mission-driven Innovation Policy. The common focus of	Individual response rates to drugs that are widely prescribed to treat common diseases are typically in the range of 50-75%, yet the sic Awardee: JINGYUAN FU, UNIVERSITY OF GRONINGEN
	the partners is formed by six Health & Care missions as formulated by the Ministry of Health, Welfare and Sport. The central mission is as follows: By 2040, people in the Netherlands will live at least five years longer in goad health, while the health inequalities between the lowest and highest socioeconomic groups will have decreased by 30%. There are five underlying missions that contribute to this central mission through changes to lifestyle and living environment, offering more care in the right place and better perspectives for people with chronic diseases, lifelong disabilities and dementia, and better protection against socially disruptive health threats. Furthermore, we support the economic opportunities within this societal theme.	BabyVir. The role of the virome in shaping the gut ecosystem during the first year of life <u>Horizon 2020 Framework Programme</u> • Year 2017 • 715772
	Building on the strengths of the Dutch LSH sector In order to realise its central mission, Top Sector LSH stimulates, facilitates and finances a variety of public-private partnerships (PPP's), thematic and	
	programmatic collaborations between quadruple helk organisations. By attracting financial means, supporting businesses, sharing best practices and the univocal (inter)national Health-Holland sector communication, the Top Sector builds on the strengths of the Dutch LSH sector. Together with the KCI-partners, who have stated their practical and material involvement in the Knowledge and Innovation Covenant 2024-2027, the Top Sector	
	will jointly face the challenge of realising the missions and gaining economic and societal impact in Health & Care. Join the growing coalition of public and private organisations!	
	The missions	18

52 Grants

All V 0 selected

gut AND microbiome × Awardee institution country/region: The Netherlands × Clear all

Export as XLS Export as CSV



## Funding Institutional Trending Researce

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**Researcher Academy** 



## Find funding related to Global Challenges

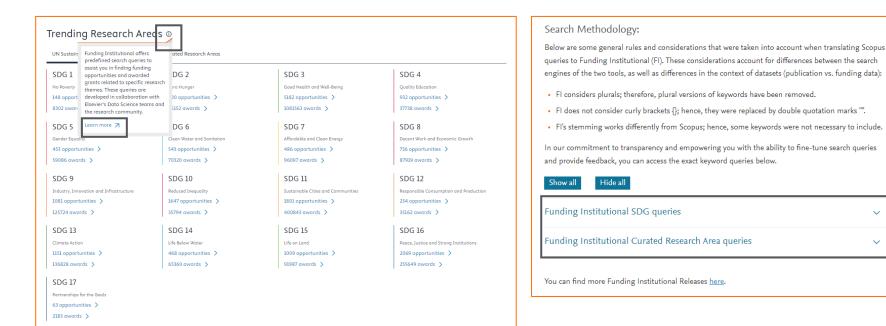
- Funding Institutional offers predefined search queries to assist you in finding funding opportunities and awarded grants related to specific research themes
- The sorting method is built upon Elsevier's keyword queries, developed originally in Scopus and SciVal, widely used by the global research community.
   Data for report "Artificial Intelligence: How knowledge is greated transformed and used"

dentifying research supporting the United Nations		is created, transferre	and used
Sustainable Development Goals		Published: 15 September 2019   Version 2   DC Contributors: Joerg Hellwig, Sarah Huggett, Ma	
ublished: 22 October 2019   Version 1   DOI: 10.17632/87txkw7khs.1 iontributors: Bamini Jayabalasingham, Roy Boverhof, Kevin Agnew, Lisette Klein	Academic & Governe	ment Health Industry Insights About Support Publish with us Q	al Intelligence: How knowledge is created, transferred, and used", published
Description			in the report.
n an effort to identify research that supports the UN SDGs, Elsevier has generated a set of Scopus queries related to each of th DGs.	e <sup>Connect</sup> Novel Coronavirus In	formation Center	
n this dataset, you will find documentation describing how each of the Scopus queries were created along with a collated list o ne queries.	f January 27, 2020		https://elsevier.digitalcommonsdata.co
Download All 13.6 MB	<u></u>		m/datasets/7ydfs62gd6/2
ttps://elsevier.digitalcommonsdata.com/datasets/87t	BROJO	63.00	
<u>kw7khs/1</u> https://	www.elsevier.com/connec	t/coronavirus-information-	center   20



### **Explore Trending Research Areas**

Access the exact keyword queries through the Funding Institutional Support Center



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ir pollution has become an increasing problem since the industrial revolution. It is claimed that 6.5 million people die ann

## **Explore Trending Research Areas**

Navigate predefined searches from the homepage

opportunities 7	5162 Opportunities 7	Opportunities Awarded grants Funders		
2 awards 🗲	1081563 awards 🗲	Funding type	<ul> <li>2,431 Funding opportunities</li> </ul>	
G 6	SDG 7	Academic scholarthips (18)     Artistic pursuit (12)     Community development (15)     Cooperative and inter-opency agreements (189)	SDG 11. Sutstandble Cities and Communicies X	
n Water and Sanitation	Affordable and Clean Energy	View more	☐ All → 0 selected ☆ Track ペ Share ④ Send to Pure ••••	
opportunities >	486 opportunities >	Funder	ASTech Awards: Construction/Smart Cities/Transportation	
0 awards 🗲	96097 awards 🗲	Type funder name	Alberta Science and Technology Leadership Foundation      Research project grants	
		Funder country/region	Opportunities Awarded grants Funders	
G 10	SDG 11	Type country or region	C Search grants SUG as Statistical Communities X Q	402,955 Grants
ced Inequality	Sustainable Cities and Communities	Academic Institutions (48)	Advanced search	5DG 11: Suttainable Cities and Communities X Clear all
opportunities >	1801 opportunities 🗲	Business and Industry (38) Foundations (748) Governmental Organizations (1,315)	Subject areas	□ All ~ 0 selected
4 awards 🖒	400843 awards 🗲	<u>View more</u>	Filter by subject area Q	Smart Urban Resilience: Enabling Citizen Action in Disaster Risk Reduction and Emergency Response
		Applicant citizenship	Agricultural and Biological Sciences (13,614)	<u>Economic and Social Research Council</u> • Year 2019 • ES/S006583/1 Natural hazards in Mexico are a significant source of human suffering and economic loss. With earthquakes, hurricanes and floods
G 14	SDG 15	Type country or region	Q Agricultural ana biological sciences (13,014) X Africa and Humanities (10,302)	Awardee: LUQUE-AYALA A. ANDRES, DURHAM UNIVERSITY
Below Water	Life on Land	Applicant country/region affiliation	⇒ Biochemistry, Genetics and Molecular Biology (3,403)	
opportunities >	1009 opportunities >	Type country or region	Q     D     Susiness, Management and Accounting (5,723)     View more	WATCH 3D: URBAN ENERGY INFORMATION MODELLING IN 3D
opportunities 7	1009 opportunities 7			<u>European Regional Development Fund</u> + Year 2015 WATCH 3D: <mark>URBAN</mark> ENERGY INFORMATION MODELLING IN 3D <u>Read more</u>
i0 awards 🗲	91987 awards >		Awardee institution country/region	Awardee: WELLNESS SMART CITIES, SL
			Type country or region Q	
			Awardee institution	Smart City Cluster (Smart City)
			Type name of institution Q	European Regional Development Fund + Year 2015 The aim of the project is to increase the copacity of companies and organisations involved in the development of <b>smort city</b> product
			Grant type	Awardee: MITTETULUNDUSÜHING SMART CITY LAB
			Research project grants (364,302)	
			Program and center grants (21,155) Community development (5,800)	
			Individual fellowships (4,341)	HyperLocal Air Quality Monitoring for Smart Cities (HyLAQ)
			View more	Innovate UK • Year 2020 • 830133



### **Explore Trending Research Areas**

• Use the filters in the left-hand panel to narrow down your results by funder, geography, or other eligibility criteria

Opportunities Awarded grants Funders		Opportunities Awarded grants Funders	
Funding type Academic scholarships (18) Artistic pursuit (132) Community development (15) Community development (15) Cooperative and inter-agency agreements (189) View more Funder Funder	2,431 Funding opportunities S0611: Extended (the and Communities × <u>Effect all</u> Serve search and find apportunities faster next time. All ∨ 0 selected ☆ Track ≪ Share @ Send to Pure ••• Alf × 0 selected ☆ Track ≪ Share @ Send to Pure •••	Secrich grants SDG 11: Sutrainable Cities and Communities X Q Advanced search Subject areas Filter by subject area Q > Agricultural and Biological Sciences (1,804)	402,955 Grants         SDG 11: Sustainable Cliese and Communities X         SIG 11: Sustainable Cliese and Communities X         All > 0 selected         D Struct       Draw To XIS       D Export on XIS         Smart       Urban Resilience: Enabling Citizen Action in Disaster Risk Reduction and Emergency Response Example in Mexica are a significant source of human suffering and economic less. With earthquekes, hurricenes and floods,         Nature M hazards in Mexica are a significant source of human suffering and economic less. With earthquekes, hurricenes and floods,
Type funder name Q Funder country/region Type country or region Q Funder type	Alberta Science and Technology Leadership Eoundation • Research project grants This award is honouring leadership and significant contribution through the discovery, application and/or implementation in Deadline angoing \$\phi Track \$ Share \$ Send to Pure	Application of role aborging as services (j_sold)     Arts and Humonities ((r_sold))     Biochemistry, Genetics and Molecular Biology (j_4og)     Biochemistry, Genetics and Molecular Biology (j_4og)     Biumes, Management and Accounting (j_72) View.mase Awardee institution country/region	Awardee: LUQUE-AVALA A. ANDRES, DURHAM UNIVERSITY WATCH 3D: URBAN ENERGY INFORMATION MODELLING IN 3D Exception Beginnal Development Eurol - Yoor 2015 WATCH 3D: URBAN EXERCY INFORMATION MODELING IN 3D Bead more
Academic Institutions (48) Buildess and Industry (98) Foundations (748) Governmental Organizations (1.313) <u>View mars</u> Applicant citizenship	Disaster Risk Reduction-Climate Adaptation           Union of British Columbia Municipalities         • Research project grants           The intent of the DBR Afrandra stream is to support eligible applicants to reduce disaster insis from natural hazards and a local or state governments           Decadine in about 16 days Application, 28-Mar-2024           \nothing the Share 4 share 2 share 3 share 100 pre	Type country or region Q	Awardee: WELLNESS SMART CITTES, SL  Smart City Cluster (Smart City)  Luspeon Brytonal Development Fund - Yeor 2015 The aim of the project is to increase the capacity of companies and organisations involved in the development of smart City products The aim of the project is to increase the capacity of companies and organisations involved in the development of smart City products
Type country or region Q Applicant country/region affiliation Type country or region Q	AtoT for resilient and sustainable <u>smart cities</u> <u>Macquare University</u> - Individual fellowships <u>Immerse yourself</u> in a vibrant researche environment with strong facility and team support. The project "Artificial Intelligence Mid.comer and apprinted ensembers	Grent type  Research project grants (364,302)  Pogram and center grants (21,355)  Community development (5,800)  Individual fellowships (4,341) View more	Awardee: MITTETULINDUSUHING <b>SPARE ETT</b> LAB  HyperLocal <mark>Air Quality</mark> Monitoring for <mark>Smart Cities</mark> (HyLAQ) <u>Innovate UK</u> + Ver 7020 + 83013  P <u>Jalladon</u> has become an increasing problem since the industrial revolution. It is claimed that 6.5 million people die annuelly due t

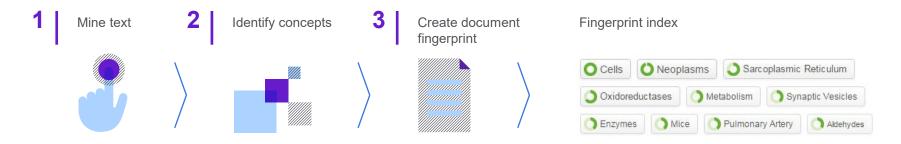


## Funding Institutional Integration Capabilities

## Funding Institutional is powered by advanced information extraction technologies

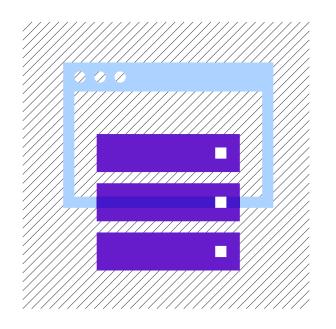
**Elsevier Fingerprint Engine**<sup>™</sup> is an NLP tool that mines text using advanced semantic technology and field-of-research specific vocabularies, allowing Funding Institutional users to pinpoint the most pertinent funding opportunities based on highly precise terms.

How the Elsevier Fingerprint Engine<sup>™</sup> works





## Funding Institutional seamlessly integrates with Elsevier's Research Intelligence Portfolio



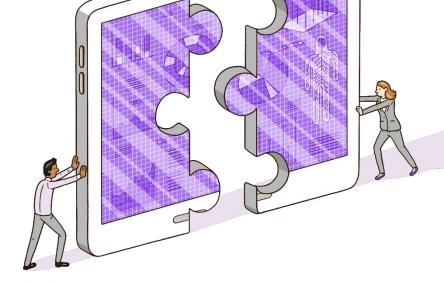
- Integrate with **Pure** to streamline pre- and post-award funding workflows
- Linking Scopus Author Profiles with Funding Institutional provides tailored funding suggestions, and Scopus users can find funder information linked to Funding Institutional's enriched Funder profiles
- The integration between Funding Institutional and SciVal Grants connects in-depth funder information and open funding opportunities



### The Funding Institutional API

identifies curated funding opportunities and their metadata from all indexed funders – connecting users to over 40,000 active and recurring opportunities.

- Direct access to shareable Funding Institutional data available in real time
- Easy integration with institutions' CRIS and website
- RESTful architecture enabling a stateless, scalable, portable and reliable platform



- JSON API response format to optimize user experiences
- API responses including links to relevant resources to simplify navigation
- Interactive API documentation allowing users to preview API requests from Elsevier Developer portal





## Thank you

www.fundinginstitutional.com

