## Empirical Analysis of the Office Real Estate Market in HHH

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## Content

- Introduction
- Literature review
- Data and descriptive statistics
- Method
- Results
- Conclusion


## Introduction

- Relevancy
- Personal interest
- What is the relationship between rental price of the office unit and its characteristics and location.


## Literature review

- Dunse, N. and Jones, C. (1998) A Hedonic Price Model of Office Rents. Journal of Property Valuation and Investment, Vol. 16, pp. 297-312.
- Farooq, B., Miller, E. J. and Haider, M. (2010) Hedonic Analysis of Office Space Rent. Journal of the Transportation Research Board, Vol. 2174, pp. 118-127.


## Actual transacted rent or Asking rent?

- Fuerst, F. and McAllister, P. (2011) Green. Noise or Green Value? Measuring the Effects of Environmental Certification on Office Values. Real Estate Economics, Vol. 39, pp. 45-69.


## Data and descriptive statistics

- Initial dataset - 200 observations for 2020 year (specialist of the Center for Assessment and Expertise of Property "AL-STAR" in Bishkek)
- 86 observations were added
- A total sample of $\mathbf{2 8 6}$ asking rents is used in this study
- 14 variables: internal accessibility, indoor services, and physical structure


## Quantitative variables

| Variable code | Description | Mean / <br> Proportion | SD | Min | Max |
| :---: | :---: | :---: | :---: | :---: | :---: |
| rental_price | The asking rental price per square meter (2020 USD) | 13.19 | 3.34 | 4 | 23 |
| size | The usable area of the object in square meters | 165.98 | 199.25 | 6 | 1100 |

## Qualitative variables

| Variable code | Mean / Proportion |
| :--- | :---: |
| Internal accessibility | 0.41 |
| location_center | 0.48 |
| location_farcenter | 0.11 |
| location_other | 0.39 |
| main_street | 0.08 |
| basement_floor | 0.51 |
| ground_floor | 0.41 |
| upper_floor |  |

Spatial distribution of offices with reference to the location


## Qualitative variables

| Variable code | Mean / Proportion |
| :--- | :--- |
| Indoor services |  |
| repair | 0.53 |
| AC | 0.19 |
| Furniture | 0.14 |
| Physical structure | 0.22 |
| parking | 0.76 |
| residential | 0.24 |
| BC | 0.15 |
| elite_class | 0.26 |
| individual_series | 0.10 |
| stalinka |  |

of BUDAPEST

## Model

rental price
$=\beta_{0}+\beta_{1}$ LOCATION $+\beta_{2 \text { FLOOR LEVEL }}+\beta_{3 \text { MAIN STREET }}+\beta_{4} \mathrm{AC}+\beta_{5 \text { PARKING }}+\beta_{6 \text { RESIDENTIAL }}+\beta_{7 \text { TYPE }}$ OF THE BUIDLING $+\beta_{8}$ FURNITURE $+\beta_{9}$ REPAIR $+\beta_{10 \text { SIZE }}+\varepsilon$

The evaluation summary of the stepwise procedure

| Parameters | Model 1 | Model 2 | Model 3 | Criterion |
| :--- | :---: | :---: | :---: | :---: |
| RSE | 61.5 | 62.1 | 62.1 | Smaller the better |
| $\mathrm{R}^{2}$ | 0.626 | 0.622 | 0.618 | Higher the better |
| Adjusted $\mathrm{R}^{2}$ | 0.606 | 0.604 | 0.601 | Higher the better |
| p-value | $<2.2 \mathrm{e}-16$ | $<2.2 \mathrm{e}-16$ | $<2.2 \mathrm{e}-16$ | Smaller the better |
| AIC | 1251.18 | 1251.52 | 1253.09 | Higher the better |
| BIC | 1309.68 | 1306.36 | 1304.27 | Smaller the better |

Notes: RSE $=$ Residual Standard Error; AIC $=$ Akaike's Information Criterion; BIC $=$ Bayesian Information Criterion


[^0]
## Conclusion

- The results highlight the importance of the location of offices in the city and the floor where it is situated as principal determinants of rents.
- A decrease in expected rental price by $5.65 \$ / \mathrm{m} 2$ can be explained by a location farther from the center on the outskirt of the city.
- Office belonging to an elite residential building, its current renovation, the availability of the furniture, parking and the exit directly to the main streets of Bishkek increases rental price.
- Office belonging to a residential type of building "stalinka" reduces rental price.
- There is an increase in the rental price by $2.22 \$ / \mathrm{m}^{2}$ if the office is located in the business center type of the building.
- Location of office on any other floor than the first decreases rental price.
- Limitations


## Thank you for your attention!


[^0]:    Notes: Number of observations, 286; $R^{2}=0.62$; Adjusted $R^{2}=0.60$; Standard error $=62.1 ; F$-stat $=36.83(0.00)$; * Significant at the 95 per cent critical value; ${ }^{* *}$ Significant at the 99 per cent critical value; ${ }^{* * *}$ Significant at the 99.9 per cent critical value

